

## About Colorado Succeeds

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Colorado Succeeds is a nonpartisan network of business leaders representing companies of different sizes, sectors, and locations across Colorado who have come together to ensure that all Colorado students are educated to their greatest potential and that all Colorado businesses have the homegrown talent they need to thrive. Together, we are leading the way in the agile education movement, ensuring that today's students develop real-world skills, have access to growth and development opportunities, and learn how to learn.

Colorado Succeeds believes education systems should respond to the diverse needs of learners as well as the dynamic skills changes occurring in the world around us. By focusing on outcomes and not inputs, we can equip all learners with the skills they will need to solve problems that have yet to be identified. Colorado Succeeds' members are business and community leaders who have united in changing outcomes for learners, support bringing more relevance to schools and shaping the future of Colorado's workforce. Our members have committed their networks and resources to help deliver on this mission through our strategic priorities.

*Vision: All of Colorado's children are educated to their greatest potential, and all of Colorado's businesses have the talented and innovative homegrown workforce they need to thrive.*

*Mission: To apply our business expertise, influence, and capital to improve Colorado's schools.*

*Equity Rationale: Colorado Succeeds is committed to Justice, Equity, Diversity, and Inclusion as its core motivator, strategy, and value. Systemic inequities in education have for too long determined the type and quality of educational opportunities students can access and experience, and the Colorado Paradox is still very much a reality. While more than half of the state's residents have a postsecondary degree, only 22% graduated from Colorado's K-12 public schools. According to the Colorado Talent Pipeline Report, 97% of CO's top in-demand jobs require some level of formal postsecondary education or training, and only about 1 in 5 high school graduates obtain that type of credential.*

*Through strategies in policy, practice, and philanthropy that center students and families who face systemic inequities, Colorado Succeeds works to remove barriers to ensure equity in accessing experiences, opportunities, and resources they need to reach their greatest potential. Colorado Succeeds is committed to engaging the perspectives of diverse communities to learn, understand, and form the basis of our future actions. Colorado Succeeds is committed to finding ways to ensure these education stakeholders and their ideas are at the table, co-creating, supporting, and leading efforts that are best for Colorado's students and families.*

*Colorado Succeeds holds itself to continuous improvement, including advancing equitable policy agendas, more visibly and consistently sharing its commitment to equity, centering equity in decision-making and strategy development, and clearly defining and demonstrating progress towards equity outcomes.*

### *Core Values:*

- Collaborative – We build trusting relationships with our colleagues, investors, partners, and community members by listening, learning, and supporting one another. Together, we are stronger and can contribute more.*
- Leadership – We take responsibility for finding the potential in all people, processes, and systems, and we have the courage to develop that potential, even when it may be difficult or uncomfortable.*

- *Entrepreneurial – We are motivated to innovate, create, and test new solutions, and challenge the status quo in pursuit of transformational results. We work to see around the corner and take the initiative to act before others do. We can act and react as necessary, even when limited information is available.*
- *Accountable – We accept responsibility for our actions, words, attitudes, and impact. We own our commitments, mistakes, and continuous improvement.*
- *Relentless – We are determined to make the most of every moment. We have a bias towards action and a sense of urgency to achieve our goals. We are tenacious, tireless, and never discouraged in the pursuit of impact for all learners.*

## Opportunity

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This position offers the successful candidate an opportunity to play a key leadership role in the organization, instrumental in securing and growing the financial resources required to supercharge our impact. The Director of Development is expected to work collaboratively with other members of the leadership team, including the President, Chief of Staff, Vice Presidents, and other Directors.

## Roles & Responsibilities

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- Directs the overall fundraising and development activities for the organization
- Creates and executes plans to meet the development and fundraising goals
- Establishes and maintains relationships with key and potential donors
- Collaborates with the Director of Business Engagement to support donor stewardship
- Solicits contributions from foundations, individuals, and corporate entities
- Supports leadership with grant opportunities, writing, and reporting
- Presents summaries of fundraising activities and progress toward objectives to the Board of Director
- Represents and speaks about the organization at external events
- Provides accurate, detailed, and timely contract record management and reporting in Salesforce

## Qualifications

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- 10+ years of work experience in client-facing or development roles in business or nonprofit
- Commitment and passion for Colorado Succeeds' Mission, Vision, and Equity Rationale
- Alignment and demonstration of Colorado Succeeds' Core Values
- Demonstrated ability to effectively main fundraise, meet goals, and retain donors
- Superb communication skills, including business writing, grant writing, and public speaking
- Strong understanding and skills in Salesforce
- Excellent computer skills, including advanced proficiency with Microsoft Office Products
- Vibrant people-person adept at quickly and authentically connecting with others
- Highly organized and detail-oriented with a track record of delivering quality work products by deadline
- Excellent project management skills with the ability to meet goals in a fluid, fast-paced environment

## Compensation

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Full-time position. Salary range: \$90-100K, commensurate on experience, with a competitive benefits package.

## To Apply

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Please send a resume and cover letter to Ashley Andersen at [aandersen@coloradosucceeds.org](mailto:aandersen@coloradosucceeds.org) and indicate the position title in the subject line of the email.

Colorado Succeeds is an equal opportunity employer, and in all its governance, operations, and services, strictly prohibits discrimination based on race, color, gender, religion, national origin, age, disability, sexual orientation, gender identity, and/or expression, or any other legally protected classes and characteristics. Colorado Succeeds commits to the principles of equal opportunity and places the utmost value on diversity.